



Cortez Racing Association

The best sailboat racing in San Diego

Minute of Board of Directors Monthly Meeting

Date: Thursday, March 5, 2020 Location: Fiddler's Green@ 6:30 pm

1. Call to Order: 1839 – Keith Ericson, Kym Kapalla, Colleen Cooke, Rich Chambers, Shelly Raming, Robin Basham, Mike Dore, Susi Graff

2. Quorum – YES - *Article V: Section 7. Meetings: A regular meeting shall be held each month. Seven Officers shall constitute a quorum.*

3. Introduction of Guests: Cleve Hardaker

4. Announcements - NONE

5. Review and Approve:
 - a. Agenda: March 5, 2020
 - b. Minutes: February 6, 2020 on the web site

Both above approved

6. Treasurer's Report to include Accounts Receivable – *reported bank statement – currently high balance because of yearly dues renewal – PHRF SD still owes from Holiday Party – Mark Set Bot and trailer: we have paid on the rental about the total cost so we are ready to buy outright and stop renting – cellular connections costs about \$25 plus \$5 for Cloud costs currently included in rent – after we stop renting and buy outright we will need to continue to cover cellular and cloud costs monthly that would be \$20/month – we can do it on our own or we can pay through the Mark Set Bot company – unanimous YES vote to buy outright and get cellular and cloud service through the Mark Set Bot company. New Topic: AT&T monthly bill has been going on for a while but we are unable to identify what device is associated with this monthly bill. Colleen Cooke will go to AT&T store and attempt to discover what this monthly bill is all about.*

8. Email Votes - NONE

9. Old Business

CRA Race Check List - https://docs.google.com/spreadsheets/d/18kLpicb_YzPcxa6-udOI8pwK46ZLPEvoFu1lrSH9IAQ/edit?ts=569810eb#gid=0

- a. SCYA Midwinters CRA/SWYC formerly President's Day Regatta 2/15,16/20 – *still waiting to hear from SCYA about our costs on entry fees – CRA has paid our share to SWYC for after party food and for trophies – Colleen Cooke reports SWYC and SCYA are both very happy with CRA collaboration with SWYC in this two day race.*
- b. March Madness 03/14/20 – *Kym Kapalla take care of trophies in the absence of Clark Hardy – Mike Dore will get hats for raffle prizes*
- c. Gerry Browne Regatta, 4/18/20 – *race check list brought up to date*
- d. Opening Day Regatta, 5/9/20 – *no action*
- e. CRA/CYC Crown Cup formerly Summer Regatta, 6/6/20 – *CRA and CYC will be collaborating on this race – CYC is looking to make this a fairly large event – Colleen Cooke and Rich Chambers are participating in the organizing meetings – likely to be much like the setup for after race as we are used to for the Sharp Hospice Regatta – CYC is working on sponsors – benefitting (Navy) Seal Family Foundation – windward/leeward racing in South Bay – part of PHRF SD Yearly Championship Series*
- f. Commodore's Cup, 7/11,12/20 – *Kym Kapalla says MBYC is welcoming to have our after party at their club, food about \$7 per person but our consensus is to have the party at the Pennant and hire boats and drivers from Seaforth. Keith Ericson will line up Pennant Bar and catering and Seaforth Boat rentals for two skiffs on Sat 5 to 9 with drivers and one skiff Sun 7 to 11 with a driver. Also Susi Graff to contact SWYC about a possible RC boat for Sunday finish and possible Sunday after party at SWYC.*
- g. Need Update - Apply for grant from city for Beer Cans – *previous meetings: Susi Graff will look into this – dropped because she could not get into the city's application – possible try again next year – Susi will contact Chris Bennett who works for the City*

10. New Business

- a. Consider raising membership dues next year – *to raise dues for 2021 to \$135 for Regular Members and keep Associate Members dues at \$30. Vote: YES 7, NO 1.*
- b. CRA History – *can we make a better effort to record it? – CRA wants an “intern” to write CRA's history – Susi Graff to ask the membership if there is anyone they might know who would be willing to write CRA history - perhaps a student who could receive*

school credit for such a project – also we are looking for current and past members who would be willing to be interviewed and perhaps be willing to write some stories to be included in CRA's History.

- c. *SD NOOD PHRF Rally – RC boat secured – RC committee needed – a few Board Members volunteered*

11. New Member applications approved by email vote since the last meeting: NONE

12. New Member applications (in need of approval): NONE

13. Directors Reports:

Commodore: *New marks have arrived but not yet ready*

Vice Commodore: *Not Present*

Rear Commodore: *Not present*

Fleet Captain: *No Report*

Secretary: *I will be on a boat delivery beginning 3/13 for about 10 days*

Junior Staff Commodore: *No Report*

Treasurer: *No Report*

Membership Director: *Not Present*

Communications Director: *The boat Good Call doing SD to PV race under CRA burgee*

Race Committee Chair: *Colleen Cooke wants to give each RC member a voucher for one drink at each after race party – Vote: YES unanimous*

Director at Large: *Planning not to be present so reported by email: BC planning is coming together great so far. Ballast Point has committed to sponsor 2020 Beer Cans. A proposal has been sent to BP on ways their sponsorship can be elevated. Venue and sponsors schedule is almost complete, R/C signal and safety boats have been confirmed. Our next BC meeting is scheduled for March 18 at SWYC at 6:30 pm. Susi Graff reports SDYC is providing a mark set boat for each race.*

Director at Large Ways & Means: *Reported by email: Sponsors - I have reached out to a good list of potential sponsors. There has definitely been some interest, but I am having a hard time getting commitments. Presumably because it is tax season.... I am hoping we will get some commitments soon as that passes. I will reach out to the companies who sponsored last year, that we expect to do the same this year (SD Boatworks for the Around the Coronados, Doyle for the Halloween Regatta) so we can get their logos up on the website. I will keep on the follow up with companies I have reached out to, but I can certainly use all the help I can get in finding sponsors. Maybe we should do an email blast to the members looking for potential sponsors? I am open to any ideas... Doyle Sails now confirmed for Halloween Regatta. --- some discussion about is our price for sponsorship too high? Perhaps require sponsors to provide only trophies and raffle prizes and CRA pay the balance for each race. Make the price of sponsorship \$750 down from \$1200 – Vote: YES unanimous*

PHRF Representative: *Not Present*

14. Adjourn 2118

15. Next Meeting: Thursday, April 2, 2020 at Fiddler's Green